

Recommended Sequence of Courses - Fall Start 4 Semester

Program of Study: Business: Real Estate Major
Department: Business Administration Department
Coordinator: Steve Herndon 527-4362 sherndon@santarosa.edu
Effective: Fall 2016

Course offerings subject to change. Please consult current
 Schedule of Classes.

This document is for planning purposes only and is not a
 guarantee of course offerings

Course Number	Course Title	Units	Semester			Prerequisites/ Advisories	Delivery Method					
			Fall	Spring	Summer		In Person	Online	Hybrid	Day	Evening	Weekend
First Semester (Fall)												
RE 50	Real Estate Principles	3.0	x	x	x		x	x				x
RE 52	Real Estate Finance	3.0	x	x				x				
	Restricted Elective	3.0										
	General Ed. Major Only	6.0										
First Semester Unit Total:		15.0										
Second Semester (Spring)												
RE 51	Real Estate Practice	3.0	x	x	x		x					x
	Restricted Elective	6.0										
	Major Only	6.0										
Second Semester Unit Total:		15.0										
Third Semester (Fall)												
RE 53	Residential Real Estate Appraisal	3.0			x			x				
RE 56	Real Estate Escrow	3.0	x					x				
LIR 10 or LIR 30	Information Literacy	1.0	x	x	x		x	x		x	x	x
	General Ed. Major Only	8.0										
Third Semester Unit Total:		15.0										
Fourth Semester (Spring)												
RE 55	Legal Aspects of Real Estate	3.0		x			x					x
	General Ed. Major Only	12.0										
Fourth Semester Unit Total:		15.0										
Electives List A												
RE 54	Commercial Real Estate Appraisal	3.0										
RE 57	Property Management in California	3.0										
RE 58	Real Estate Escrow	3.0					x	x		x	x	x
BAD 1	Financial Accounting	4.0	x	x	x		x	x		x	x	x
BAD 18	The Legal Environment of Business	3.0	x	x	x		x	x		x	x	
BAD 52	Human Relations	3.0	x	x	x		x	x		x	x	
BAD 53	Introduction to Solving Business Problems w/Spreadsheets	1.5	x	x	x		x	x		x	x	
BAD 67	Financial Planning & Investment	3.0										
BBK 50	Computerized Bookkeeping and Accounting 1	3.0	x	x	x		x	x		x	x	
BGN 81	Practical Business Math Skills	3.0	x	x			x	x		x	x	
BMG 52	Written Communication in Organizations	3.0	x	x			x				x	
BMG 53	Oral Communication in Organizations	3.0	x	x			x				x	
BMK 50	Marketing	3.0	x	x			x			x	x	
BMK 51	Principles of Selling	3.0	x	x			x			x		
Complete at least X units from above		6.0										
Minimum units to meet program requirements:		25 units + General Ed										

Notes: * = Every Other Semester

In Person = Traditional Classroom setting

Online = Class is taught using an online format

Hybrid = Course is taught using a combination of in-person and online formats

Day = In person courses that begin at 7:00am or later

Evening = In person courses that begin at 5:00pm or later

Weekend = In person courses taught on Saturday and/or Sunday