### SUSAG 161 Course Outline as of Fall 2012

## **CATALOG INFORMATION**

Dept and Nbr: SUSAG 161 Title: CSA EARLY SPRING Full Title: Community Supported Agriculture Early Spring Last Reviewed: 3/31/2014

Units		Course Hours per Week		Nbr of Weeks	<b>Course Hours Total</b>	
Maximum	1.50	Lecture Scheduled	1.50	17.5	Lecture Scheduled	26.25
Minimum	1.50	Lab Scheduled	0	8	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	1.50		Contact Total	26.25
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 52.50

Total Student Learning Hours: 78.75

Title 5 Category:	AA Degree Applicable
Grading:	Grade or P/NP
Repeatability:	00 - Two Repeats if Grade was D, F, NC, or NP
Also Listed As:	
Formerly:	AG 297.74

### **Catalog Description:**

Community supported agriculture (CSA) is the fastest growing small farm management and marketing tool to emerge over the last ten years, especially for the organic market. A unique approach to working directly with consumers, CSA provides a stable income and greatly reduces risk for the environmental entrepreneur.

**Prerequisites/Corequisites:** 

**Recommended Preparation:** 

**Limits on Enrollment:** 

### **Schedule of Classes Information:**

Description: Community supported agriculture (CSA) is the fastest growing small farm management and marketing tool to emerge over the last ten years, especially for the organic market. A unique approach to working directly with consumers, CSA provides a stable income and greatly reduces risk for the environmental entrepreneur. (Grade or P/NP) Prerequisites:

# **ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:**

AS Degree: CSU GE:	Area Transfer Area	Effective: Effective:	Inactive: Inactive:
<b>IGETC:</b>	Transfer Area	Effective:	Inactive:
CSU Transfer	Effective:	Inactive:	
UC Transfer:	Effective:	Inactive:	

CID:

### **Certificate/Major Applicable:**

Not Certificate/Major Applicable

## **COURSE CONTENT**

### **Outcomes and Objectives:**

Upon completion of the course, students will be able to:

- 1. Develop a comprehensive understanding of the history and theory of CSA.
- 2. Identify a wide variety of key elements in the planning process of a CSA.

3. Diagram these elements in such a way as to make transparent the relationships and potential implications.

- 4. Create a business plan and professional brochure for a potential CSA.
- 5. Describe in detail a variety of financing approaches to CSA.
- 6. Demonstrate harvesting and packaging techniques.
- 7. Recommend appropriate quality control, delivery and feedback processes.

## **Topics and Scope:**

- 1. Survey of history of CSA development.
- 2. Survey of theory of CSA development.
- 3. Overview of business planning for CSA's.
- 4. Overview of brochure development for CSA's.
- 5. Identification of consumer relations for CSA's.
- 6. Identification of marketing issues for CSA's.
- 7. Demonstration of production, harvesting, processing and delivery.
- 8. Description and discussion of legal issues.
- 9. Description and discussion of accounting issues.

### Assignment:

- 1. Keep a semester journal.
- 2. Develop a model brochure.
- 3. Develop a crop timing chart.

### Methods of Evaluation/Basis of Grade:

**Writing:** Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Written homework, Essay exams

**Problem Solving:** Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Quizzes, Exams

**Skill Demonstrations:** All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Class performances, Performance exams

**Exams:** All forms of formal testing, other than skill performance exams.

Multiple choice, True/false, Matching items

**Other:** Includes any assessment tools that do not logically fit into the above categories.

None

#### **Representative Textbooks and Materials:**

Instructor prepared materials

Writing 10 - 50%
Problem solving 10 - 50%
Skill Demonstrations 20 - 50%
Exams 20 - 50%

Other Category 0 - 0%