BMK 57 Course Outline as of Fall 2002

## **CATALOG INFORMATION**

Dept and Nbr: BMK 57 Title: INTRO PUBLIC RELATIONS Full Title: Introduction to Public Relations Last Reviewed: 5/9/2022

Units		Course Hours per Week	•	Nbr of Weeks	<b>Course Hours Total</b>	
Maximum	1.50	Lecture Scheduled	1.50	17.5	Lecture Scheduled	26.25
Minimum	1.50	Lab Scheduled	0	8	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	1.50		Contact Total	26.25
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 52.50

Total Student Learning Hours: 78.75

Title 5 Category:	AA Degree Applicable
Grading:	Grade or P/NP
Repeatability:	00 - Two Repeats if Grade was D, F, NC, or NP
Also Listed As:	
Formerly:	

#### **Catalog Description:**

The principles and practical applications of public relations within a business marketing setting: communications strategies to build strong relationships with an organization's customers and stockholders. Topics include writing press releases, product launches, media relations, planning a public relations program, integrated marketing, event publicity and investor relations.

### **Prerequisites/Corequisites:**

**Recommended Preparation:** Eligibility for ENGL 100 or ESL 100

### **Limits on Enrollment:**

#### **Schedule of Classes Information:**

Description: PR and marketing communications strategies to build strong relationships with an organization's consumers and stockholders. Key topics include press releases, media relations, product launches and event marketing. (Grade or P/NP) Prerequisites/Corequisites: Recommended: Eligibility for ENGL 100 or ESL 100

# **ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:**

AS Degree: CSU GE:	Area Transfer Area	l		Effective: Effective:	Inactive: Inactive:
<b>IGETC:</b>	Transfer Area	l		Effective:	Inactive:
CSU Transfer	:Transferable	Effective:	Fall 2002	Inactive:	
UC Transfer:		Effective:		Inactive:	

## CID:

**Certificate/Major Applicable:** 

Not Certificate/Major Applicable

# **COURSE CONTENT**

## **Outcomes and Objectives:**

At the end of the course, students will have the ability to:

1. Identify and compare the various techniques of marketing communications

- 2. Compose marketing briefs and press releases
- 3. Construct the PR portion of an integrated marketing campaign
- 4. Solve communication challenges within the business setting
- 5. Evaluate the effectiveness of an organization's PR efforts
- 6. Organize a successful marketing/PR event
- 7. Prepare an effective PR strategy for a new product launch
- 8. Employ strategic thinking and influencing for successful media relations
- 9. Evaluate product attributes and translate them into viable PR initiatives

## **Topics and Scope:**

The students will be required to apply the following concepts:

- 1. Communication management
- 2. Integrated marketing communications
- 3. Image shaping
- 4. Situational analysis
- 5. Marketing writing, pitch preparation, follow-up
  6. Ethics and responsibility
- 7. Crisis management
- 8. Print, broadcast, electronic media
- 9. Investors, government regulations, communities
- 10. Multicultural/International requirements

## Assignment:

- 1. examine and discuss case studies
- 2. write a Public Relations plan
- 3. prepare an event plan
- 4. participate in creative team activities
- 5. analyze persuasive marketing communication
- 6. press releases or other PR materials

### Methods of Evaluation/Basis of Grade:

**Writing:** Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Written homework, project report: online/direct marketing plan

**Problem Solving:** Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Homework problems, oral presentations and team activities

**Skill Demonstrations:** All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Class performances, Performance exams

**Exams:** All forms of formal testing, other than skill performance exams.

Multiple choice

**Other:** Includes any assessment tools that do not logically fit into the above categories.

Class participation

## **Representative Textbooks and Materials:**

Effective Public Relations by Cutlip, Center and Brown, Published by Prentice Hall, copyright 2000

Writing 10 - 20%
Problem solving 20 - 30%
[]
Skill Demonstrations 40 - 50%
Exams 10 - 20%
Other Category

10 - 20%