#### SUSAG 161 Course Outline as of Fall 2004

### **CATALOG INFORMATION**

Dept and Nbr: SUSAG 161 Title: CSA EARLY SPRING Full Title: Community Supported Agriculture Early Spring

Last Reviewed: 3/31/2014

Units		Course Hours per Week		Nbr of Weeks	<b>Course Hours Total</b>	
Maximum	1.50	Lecture Scheduled	3.00	8	Lecture Scheduled	24.00
Minimum	1.50	Lab Scheduled	0	8	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	3.00		Contact Total	24.00
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 48.00 Total Student Learning Hours: 72.00

Title 5 Category: AA Degree Applicable

Grading: Grade or P/NP

Repeatability: 00 - Two Repeats if Grade was D, F, NC, or NP

Also Listed As:

Formerly: AG 297.74

#### **Catalog Description:**

Community supported agriculture (CSA) is the fastest growing small farm management and marketing tool to emerge over the last ten years, especially for the organic market. A unique approach to working directly with consumers, CSA provides a stable income and greatly reduces risk for the environmental entrepreneur.

### **Prerequisites/Corequisites:**

### **Recommended Preparation:**

#### **Limits on Enrollment:**

### **Schedule of Classes Information:**

Description: Community supported agriculture (CSA) is the fastest growing small farm management and marketing tool to emerge over the last ten years, especially for the organic market. A unique approach to working directly with consumers, CSA provides a stable income and greatly reduces risk for the environmental entrepreneur. (Grade or P/NP) Prerequisites/Corequisites:

Recommended:

Limits on Enrollment:

**Transfer Credit:** 

Repeatability: Two Repeats if Grade was D, F, NC, or NP

# **ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:**

AS Degree: Area Effective: Inactive: CSU GE: Transfer Area Effective: Inactive:

**IGETC:** Transfer Area Effective: Inactive:

**CSU Transfer:** Effective: Inactive:

**UC Transfer:** Effective: Inactive:

CID:

# Certificate/Major Applicable:

Not Certificate/Major Applicable

### **COURSE CONTENT**

# **Outcomes and Objectives:**

Students will:

- 1. Develop a comprehensive understanding of the history and theory of CSA.
- 2. Identify a wide variety of key elements in the planning process of a CSA.
- 3. Diagram these elements in such a way as to make transparent the relationships and potential implications.
- 4. Create a business plan and professional brochure for a potential CSA.
- 5. Describe in detail a variety of financing approaches to CSA.
- 6. Demonstrate harvesting and packaging techniques.
- 7. Recommend appropriate quality control, delivery and feedback processes.

# **Topics and Scope:**

- 1. Survey of history of CSA development.
- 2. Survey of theory of CSA development.
- 3. Overview of business planning for CSA's.
- 4. Overview of brochure development for CSA's.
- 5. Identification of consumer relations for CSA's.
- 6. Identification of marketing issues for CSA's.
- 7. Demonstration of production, harvesting, processing and delivery.
- 8. Description and discussion of legal issues.
- 9. Description and discussion of accounting issues.

### **Assignment:**

- 1. Keep a semester journal.
- 2. Develop a model brochure.
- 3. Develop a crop timing chart.

#### Methods of Evaluation/Basis of Grade:

**Writing:** Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Written homework, Essay exams

Writing 10 - 50%

**Problem Solving:** Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Quizzes, Exams

Problem solving 10 - 50%

**Skill Demonstrations:** All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Class performances, Performance exams

Skill Demonstrations 20 - 50%

**Exams:** All forms of formal testing, other than skill performance exams.

Multiple choice, True/false, Matching items

Exams 20 - 50%

**Other:** Includes any assessment tools that do not logically fit into the above categories.

None

Other Category 0 - 0%

# Representative Textbooks and Materials:

None