

CATALOG INFORMATION

Dept and Nbr: RE 80A

Title: RE PRINCIPLES

Full Title: Real Estate Principles

Last Reviewed: 2/12/2024

Units		Course Hours per Week		Nbr of Weeks	Course Hours Total	
Maximum	3.00	Lecture Scheduled	3.00	17.5	Lecture Scheduled	52.50
Minimum	3.00	Lab Scheduled	0	3	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	3.00		Contact Total	52.50
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 105.00

Total Student Learning Hours: 157.50

Title 5 Category: AA Degree Applicable

Grading: Grade or P/NP

Repeatability: 00 - Two Repeats if Grade was D, F, NC, or NP

Also Listed As:

Formerly:

Catalog Description:
Examination of the basic fundamentals of real estate law; industry terminology and general principles necessary for sitting for State exam. Required prior to obtaining a test date; applies toward State's educational requirements for the broker's examination.

Prerequisites/Corequisites:

Recommended Preparation:
Eligibility for English 100A or equivalent.

Limits on Enrollment:

Schedule of Classes Information:
Description: Calif real estate laws & principles as applied toward requirements for the broker's exam. Required prior to sitting for State Exam. (Grade or P/NP)
Prerequisites/Corequisites:
Recommended: Eligibility for English 100A or equivalent.
Limits on Enrollment:
Transfer Credit: CSU;

Repeatability: Two Repeats if Grade was D, F, NC, or NP

ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:

AS Degree:	Area	Effective:	Inactive:
CSU GE:	Transfer Area	Effective:	Inactive:

IGETC:	Transfer Area	Effective:	Inactive:
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CSU Transfer:	Transferable	Effective:	Fall 1981	Inactive:
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UC Transfer:		Effective:		Inactive:
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CID:

Certificate/Major Applicable:

Certificate Applicable Course

COURSE CONTENT

Outcomes and Objectives:

The students will:

1. Prepare to take the California Department of Real Estate Sales person's examination and to satisfy the education requirement of the Department of Real Estate for sitting for Real Estate Sale's person's examination.
2. Satisfy a requirement for 3 units towards the Real Estate Brokers license.
3. Be introduced to basic principles controlling real estate in California for the student interested in acquiring knowledge of the subject for personal information and use.

Topics and Scope:

1. Introduction to California Real Estate principles, real property encumbrances, liens, legal descriptions, methods of acquiring title, Real Estate ethics and agency, Real Estate contracts, Real Estate financing (conventional and government), appraisal, land use, planning and subdivisions, Real Estate mathematics and landlord tenant relations.

Assignment:

1. Individual projects.
2. Reading assignments.
3. Quizzes and tests.

Methods of Evaluation/Basis of Grade:

Writing: Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Written homework, Essay exams, Term papers

Writing
1 - 35%

Problem Solving: Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Homework problems

Problem solving
1 - 10%

Skill Demonstrations: All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Class performances

Skill Demonstrations
1 - 10%

Exams: All forms of formal testing, other than skill performance exams.

Multiple choice

Exams
2 - 70%

Other: Includes any assessment tools that do not logically fit into the above categories.

None

Other Category
0 - 0%

Representative Textbooks and Materials:

CALIFORNIA REAL ESTATE PRINCIPLES, 3rd ed. revised. McKenzie, Anderson, Battino & Hopkins. Published by Wiley and Sons, Inc.