

RE 50 Course Outline as of Summer 2017**CATALOG INFORMATION**

Dept and Nbr: RE 50 Title: REAL ESTATE PRINCIPLES

Full Title: Real Estate Principles

Last Reviewed: 5/14/2018

Units	Course Hours per Week		Nbr of Weeks		Course Hours Total	
Maximum	3.00	Lecture Scheduled	3.00	17.5	Lecture Scheduled	52.50
Minimum	3.00	Lab Scheduled	0	3	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	3.00		Contact Total	52.50
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 105.00

Total Student Learning Hours: 157.50

Title 5 Category: AA Degree Applicable

Grading: Grade or P/NP

Repeatability: 00 - Two Repeats if Grade was D, F, NC, or NP

Also Listed As:

Formerly: RE 80A

Catalog Description:

Examination of the basic fundamentals of California real estate law; industry terminology and general principles necessary for sitting for State exam. Required prior to obtaining a state license; applies toward State's educational requirements for the broker's examination.

Prerequisites/Corequisites:**Recommended Preparation:**

Eligibility for ENGL 100 or ESL 100

Limits on Enrollment:**Schedule of Classes Information:**

Description: Examination of the basic fundamentals of California real estate law; industry terminology and general principles necessary for sitting for State exam. Required prior to obtaining a state license; applies toward State's educational requirements for the broker's examination. (Grade or P/NP)

Prerequisites/Corequisites:

Recommended: Eligibility for ENGL 100 or ESL 100

- 2) tenant in common
- 3) sole and separate property
- 4) partnership
- 5) corporations
- 6. Agency relationships
 - a. creation
 - b. termination
 - c. disclosure
- 7. Contracts
 - a. expressed
 - b. implied
 - c. performance
 - d. discharge
 - e. deposit receipt
- 8. Landlord and tenant
 - a. leases
 - 1) month to month
 - 2) fixed term
 - 3) percentage
 - 4) net
 - b. property management
- 9. Financing
 - a. instruments
 - 1) note
 - 2) deed of trust
 - 3) installment agreements
 - b. loan sources
 - 1) public sector
 - 2) private sector
- 10. Appraisal basics and process
 - a. definition of appraisal
 - b. data
- 11. Taxation
 - a. gains
 - b. property
 - c. special assessments
- 12. Licensing
 - a. requirements
 - b. salesperson
 - c. broker

Assignment:

- 1. Individual projects: in-class presentation regarding basic real estate principles as applied to specific terminology and theory
- 2. Weekly reading assignments of 25-30 pages
- 3. Quizzes (3 to 5)
- 4. Exams (2 to 4)
- 5. Homework, including but not limited to, online research of government, agency and licensing resources
- 6. Class performance and participation

Methods of Evaluation/Basis of Grade:

Writing: Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Written homework

Writing
10 - 20%

Problem Solving: Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Homework problems

Problem solving
5 - 10%

Skill Demonstrations: All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Class performances

Skill Demonstrations
5 - 10%

Exams: All forms of formal testing, other than skill performance exams.

Exams to include multiple choice, true/false, essay

Exams
50 - 70%

Other: Includes any assessment tools that do not logically fit into the above categories.

Attendance and participation

Other Category
5 - 10%

Representative Textbooks and Materials:

California Real Estate Principles, 7th ed. revised. McKenzie, Anderson, Battino & Hopkins. Cengage learning, 2010.