#### AG 74 Course Outline as of Fall 1981

# **CATALOG INFORMATION**

Dept and Nbr: AG 74 Title: AGRIC MARKETING Full Title: Agricultural Marketing Last Reviewed: 9/24/2018

Units		Course Hours per Week		Nbr of Weeks	<b>Course Hours Total</b>	
Maximum	3.00	Lecture Scheduled	3.00	17.5	Lecture Scheduled	52.50
Minimum	3.00	Lab Scheduled	0	17.5	Lab Scheduled	0
		Contact DHR	0		Contact DHR	0
		Contact Total	3.00		Contact Total	52.50
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 105.00

Total Student Learning Hours: 157.50

Title 5 Category:	AA Degree Applicable
Grading:	Grade Only
Repeatability:	00 - Two Repeats if Grade was D, F, NC, or NP
Also Listed As:	
Formerly:	

#### **Catalog Description:**

Survey of marketing aspects of the agriculture industry. An overview of marketing as a science and institutional aspects of agriculture marketing, the roles of middlemen (processors, wholesalers and retailers), the government and agricultural cooperatives. Functional aspects of agricultural marketing including pricing, selling, transporting, storing and grading. Facilitation aspects of ag marketing such as information, finance and commodity exchanges.

## **Prerequisites/Corequisites:**

#### **Recommended Preparation:**

## **Limits on Enrollment:**

#### **Schedule of Classes Information:**

Description: Marketing principles applied to agricultural policy, marketing orders, pricing, government's role & cooperatives. (Grade Only) Prerequisites/Corequisites: Recommended:

# **ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:**

AS Degree: CSU GE:	Area Transfer Area	l		Effective: Effective:	Inactive: Inactive:
<b>IGETC:</b>	Transfer Area			Effective:	Inactive:
CSU Transfer	:Transferable	Effective:	Fall 1981	Inactive:	
UC Transfer:		Effective:		Inactive:	

CID:

**Certificate/Major Applicable:** Not Certificate/Major Applicable

# **COURSE CONTENT**

**Outcomes and Objectives:** 

**Topics and Scope:** 

Assignment:

## Methods of Evaluation/Basis of Grade:

**Writing:** Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

None

**Problem Solving:** Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

None

**Skill Demonstrations:** All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Writing 0 - 0%

Problem solving 0 - 0% **Exams:** All forms of formal testing, other than skill performance exams.

## None

**Other:** Includes any assessment tools that do not logically fit into the above categories.

None

**Representative Textbooks and Materials:** 

Skill Demonstrations
0 - 0%

Exams	5
0 - 0%	

Other Category 0 - 0%