

**ADLTED 766.3 Course Outline as of Fall 2017****CATALOG INFORMATION**

Dept and Nbr: ADLTED 766.3 Title: WORKFORCE PREP III

Full Title: Workforce Preparation III: Communication, Customer Service

Last Reviewed: 2/28/2022

<b>Units</b>		<b>Course Hours per Week</b>		<b>Nbr of Weeks</b>	<b>Course Hours Total</b>	
Maximum	0	Lecture Scheduled	0	6	Lecture Scheduled	0
Minimum	0	Lab Scheduled	2.00	4	Lab Scheduled	12.00
		Contact DHR	0		Contact DHR	0
		Contact Total	2.00		Contact Total	12.00
		Non-contact DHR	0		Non-contact DHR	0

Total Out of Class Hours: 0.00

Total Student Learning Hours: 12.00

Title 5 Category: Non-Credit

Grading: Non-Credit Course

Repeatability: 27 - Exempt From Repeat Provisions

Also Listed As:

Formerly:

**Catalog Description:**

This is the third in a three-part series in workforce preparation. This course focuses on communication, customer service, and conflict resolution.

**Prerequisites/Corequisites:****Recommended Preparation:**

Course Completion of ADLTED 766.1 and ADLTED 766.2

**Limits on Enrollment:****Schedule of Classes Information:**

Description: This is the third in a three-part series in workforce preparation. This course focuses on communication, customer service, and conflict resolution. (Non-Credit Course)

Prerequisites/Corequisites:

Recommended: Course Completion of ADLTED 766.1 and ADLTED 766.2

Limits on Enrollment:

Transfer Credit:

Repeatability: Exempt From Repeat Provisions

## **ARTICULATION, MAJOR, and CERTIFICATION INFORMATION:**

<b>AS Degree:</b>	<b>Area</b>	Effective:	Inactive:
<b>CSU GE:</b>	<b>Transfer Area</b>	Effective:	Inactive:
<b>IGETC:</b>	<b>Transfer Area</b>	Effective:	Inactive:
<b>CSU Transfer:</b>		Effective:	Inactive:
<b>UC Transfer:</b>		Effective:	Inactive:

**CID:**

**Certificate/Major Applicable:**

Certificate Applicable Course

## **COURSE CONTENT**

**Outcomes and Objectives:**

Upon completion of the course, students will be able to:

1. Use conflict resolution techniques to avoid controversy with others.
2. Practice open and honest communication in order to maintain quality working relationships.
3. Identify, describe, and maintain professional boundaries in the workplace.
4. Deliver high quality customer service and establish professional customer relations.
5. Maintain professionalism in all workplace relations.
6. Apply standards of ethics in the workplace.
7. Estimate time needs for projects and consequently manage time in the workplace.

**Topics and Scope:**

- I. Personality Attributes in the Workplace
  - A. Personality assessment
  - B. Personality types at work
  - C. Communication techniques for various personalities
- II. Conflict Resolution in the Workplace
  - A. Active listening vs. hearing
  - B. Conflict resolution through active listening
  - C. Understanding and applying compromise
- III. Professional Boundaries in the Workplace
  - A. Small talk as a team building tool
  - B. Understanding and applying professional boundaries
  - C. Reporting unprofessional behavior
- IV. Customer Service
  - A. Listening to customer needs and wants
  - B. Developing professional customer relationship
  - C. Providing outstanding customer service
- V. Ethics in the Workplace
  - A. Treating others with honesty, fairness, and respect
  - B. Abiding by an ethical code in the workplace
  - C. Encouraging others to act ethically

## VI. Time Management

- A. Managing time effectively
- B. Prioritizing and planning
- C. Causes of procrastination
- D. Planning ahead to avoid procrastination

### Assignment:

1. Pre- and post-assessment of soft skills for the workplace
2. Group activities including role-playing and analysis of scenarios
3. Short answer essays to prompts
4. Short answer response to visual scenarios

### Methods of Evaluation/Basis of Grade:

**Writing:** Assessment tools that demonstrate writing skills and/or require students to select, organize and explain ideas in writing.

Short answer essays; short responses; pre- and post-assessment

Writing  
30 - 40%

**Problem Solving:** Assessment tools, other than exams, that demonstrate competence in computational or non-computational problem solving skills.

Scenario analysis

Problem solving  
10 - 20%

**Skill Demonstrations:** All skill-based and physical demonstrations used for assessment purposes including skill performance exams.

Role-playing

Skill Demonstrations  
10 - 20%

**Exams:** All forms of formal testing, other than skill performance exams.

None

Exams  
0 - 0%

**Other:** Includes any assessment tools that do not logically fit into the above categories.

Active participation and attendance

Other Category  
30 - 40%

### Representative Textbooks and Materials:

Instructor prepared materials

Tools for Workplace Success. McGraw-Hill Education. 2012